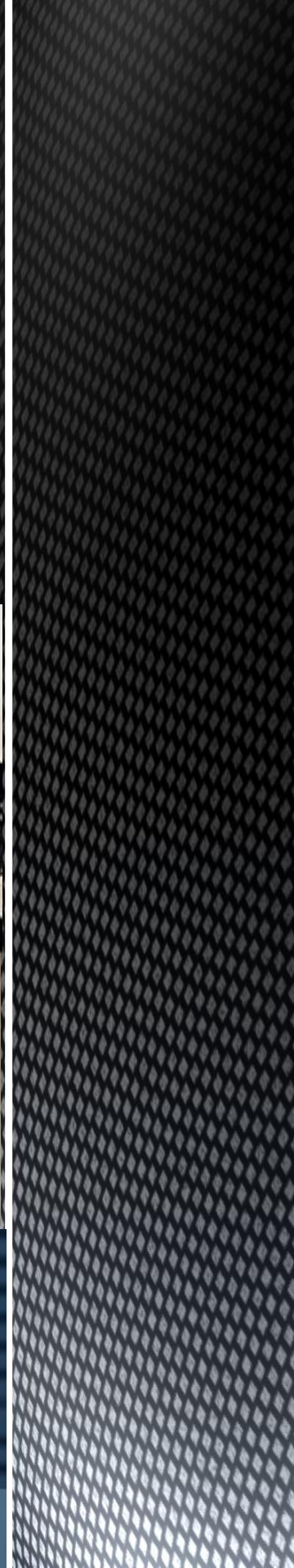
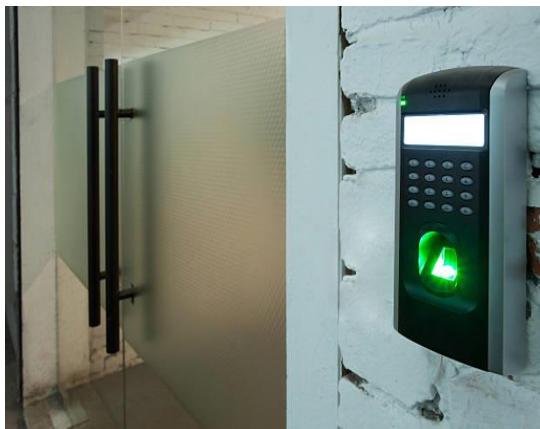




Tele & IT Solutions





Tele & IT Solutions

Dear Sir/Madam,

On behalf of Your Organization, We would like to extend our sincere appreciation for the opportunity to submit a proposal to your esteemed school/business/organization.

We are grateful for the consideration extended to us and for allowing us the platform to present our services and capabilities. It is a privilege to engage with an institution of your standing, and we value the possibility of contributing meaningfully to your goals and initiatives.

Please do not hesitate to contact us should you require any further information or clarification regarding our submission. We look forward to the potential of working together and thank you once again for your time and consideration.

Yours faithfully,

Tele & IT Team

Cell: +27 84 066 7961/ +27 61 418 4558

Email: admin@teleandit.co.za

info@teleandit.co.za



Tele & IT Solutions

OUR SERVICES

VOIP & DIGITAL VOICE SOLUTIONS

WI-FI & INTERNET EXTENSION SOLUTIONS

CCTV SURVEILLANCE SYSTEMS

SCHOOL AND BUSSINESS ACCESS CONTROL

SOLAR AND INVERTER SYSTEMS

PRINTER & PHOTOCOPIER SYSTEMS

INTERACTIVE SMARTBOARDS





Tele & IT Solutions

VOIP & DIGITAL VOICE SOLUTIONS

RATE	COST/Min
GEOGRAPHICAL	R 0.30
MOBILE	R 0.45
LINE RENTAL	R 0.00

SYSTEM EQUIPMENT COST

YEALIINK/YEASTAR SYSTEM	COST P/M	PERIOD	ESCALATION (%)
1 – 3 EXT	R 1 450.00	36 MONTHS	15%
4 – 8 EXT	R 1 750.00	36 MONTHS	15%
9 - 12 EXT	R 2 450.00	36 MONTHS	15%
12 EXT & MORE	TO BE NEG		

N.B: SHOULD THE CUSTOMER OPT FOR 0% ESCALATION PRICE IS TO BE NEGOTIATED.



Tele & IT Solutions

INTERNET PACKAGES

SPEED	COST P/M @ 36MONTHS
20 MPBS	R 499.00
50 MPBS	R 799.00
100 MPBS	R 999.00

WI – FI EXTENDERS

NUMBER	COST P/M 36MONTHS
1 -2	R 399.00
3-6	R 799.00
7-12	R 1 299.00





Tele & IT Solutions

CCTV PACKAGES

PACKAGE / CHANNEL	COST @ 36 MONTHS @15% ESC
4 CHANNEL	R 1 250.00
8 CHANNEL	R 1 750.00
16 CHANNEL	R 2 350.00
32 CHANNEL	R 2 850.00



**N.B: SHOULD THE CLIENT WANT A CASH QUOTE IT WILL BE NEGOTIATED.
ALSO SHOULD THE PACKAGE BE ABESNT PRICE WILL NEGOTIATED**



Tele & IT Solutions

With regard to the remaining services discussed, we would like to inform you that a detailed and accurate quotation can only be provided following a comprehensive site survey.

This assessment will allow us to fully understand the site conditions and your specific requirements, ensuring that our proposal is both appropriate and cost-effective.

To facilitate this, we kindly request that we coordinate and agree on a suitable date and time to carry out the site survey. Our team is flexible and will do our best to accommodate your schedule.

Please let us know your availability at your earliest convenience so that we may proceed accordingly. Should you have any questions or require further information ahead of the visit, feel free to reach out.

Regards

Management